IN SEARCH OF INCREDIBLE

華碩電腦

2024年第2季投資人說明會

問與答

1. In Q2 2024, which business group recognized the royalty income?

A: Please refer to webcast 24:06.

2. How much additional contribution to the gross margin was made by the inventory allowance reversal in Q2 2024?

A: Please refer to webcast 25:08.

3. What is the revenue contribution percentage of ROG Ally?

A: Please refer to webcast 26:03.

4. If PCs with integrated NPUs are defined as AI PCs, what does ASUS estimate the proportion of AI PCs to be in 2024 and 2025?

A: Please refer to webcast 27:58.

5. What was the revenue contribution of servers in Q2 2024? How much of this was from AI servers? What types of customers are buying ASUS AI servers?

A: Please refer to webcast 30:26.

6. How does ASUS view the targets for gross margin and operating margin for the second half of 2024 and beyond?
Is royalty income expected to be 1 billion annually?

A: Please refer to webcast 32:53.

7. Which product line has the highest growth momentum and makes the greatest contribution?

A: Please refer to webcast 35:50.

8. We have recently heard that major suppliers are adjusting their chip cycle plans, including the possibility of delaying B200 and GB200 by one quarter and increasing the production volume of H100 and H200. What impact will this have on ASUS?

A: Please refer to webcast 37:25.

9. Does the company's target of 15-20% quarterly growth for PCs refer to shipment volume or revenue? Is the price of AI PCs higher than regular PCs? What proportion of Q3 2024 shipments is expected to come from AI PCs? Besides the ARM platform, with x86 launching related products in the second half of 2024, will this have a more positive impact on overall PC prices and shipment volumes?

A: Please refer to webcast 39:25.

10. What is the outlook for inventory allowance reversal benefits in the second half of 2024?

A: Please refer to webcast 49:26.